

- Pham Nhat Vuong – ID Card No.: 011388711
 - Pham Hong Linh – ID Card No.: 011019528
 - Pham Thuy Hang – ID Card No.: 011674947
11. Current positions of the related persons in the listing institution and the transaction registering institution (if any):
- Pham Nhat Vuong: Chairman of the Board of Management of Vincom JSC
 - Pham Hong Linh: Founding shareholder of Vincom JSC
 - Pham Thuy Hang: Vice Chairwoman of the Board of Management of Vincom JSC
12. Number and percentage of shares currently held by the related persons:
- Pham Nhat Vuong: 168,478,047 shares, representing 30.67% of the Charter Capital of Vincom JSC
 - Pham Hong Linh: 2,333,118 shares, representing 0.424% of the Charter Capital of Vincom JSC
 - Pham Thuy Hang: 19,402,092 shares, representing 3.53% of the Charter Capital of Vincom JSC
13. Number of shares and shareholding after the increase of the charter capital of Vincom JSC for the purpose of swapping for Vinpearl Joint Stock Company's shares (*based on the Enterprise Registration Certificate No. 0101245486 issued for the first time on 03 May 2002 by the Business Registration Office – Hanoi Department of Planning and Investment, the 38th amendment registered on 13 January 2012*): 29,052,083 shares, representing 5.29% of the Charter Capital of Vincom JSC.

Reported by

(signed)

PHAM THU HUONG